

## Message Text

CONFIDENTIAL

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47

ACTION EUR-12

INFO OCT-01 ISO-00 TRSE-00 XMB-02 EB-07 EURE-00 SSO-00 L-03

AID-05 CIAE-00 FRB-03 INR-07 NSAE-00 OPIC-03 SP-02

CIEP-01 LAB-04 SIL-01 OMB-01 USIE-00 INRE-00 SS-15

NSC-05 NSCE-00 /072 W

----- 089338

O R 131542Z SEP 76

FM AMEMBASSY WARSAW

TO SECSTATE WASHDC IMMEDIATE 3856

INFO USDOC WASHDC

AMEMBASSY BONN

USMISSION EC BRUSSELS

AMEMBASSY LONDON

AMEMBASSY PARIS

C O N F I D E N T I A L WARSAW 6507

COMMERCE FOR BEWT

DEPARTMENT PASS TREASURY AND EXIMBANK

E.O. 11652: GDS

TAGS: BEXP ETRD EEWT EFIN OVIP PL (SIMON, WILLIAM E.)

SUBJ: GM DEAL ON TRACKS AGAIN

REF: WARSAW 4137

1. THE GM DEAL SEEMS TO BE BACK ON THE TRACKS AGAIN AND A FINAL AGREEMENT COULD BE REACHED BY THE END OF SEPTEMBER.

2. GM OFFICIALS WHO HAVE JUST VISITED POLAND DEPARTED WITH A LIST OF POINTS ON WHICH POLISH AUTHORITIES ARE SEEKING CONCESSIONS BEFORE AN AGREEMENT CAN BE REACHED. WHILE HOLDING BACK DETAILS, THE VISITING GM OFFICIALS BELIEVE AGREEMENT CAN BE REACHED ON MANY OF THESE POINTS QUITE EASILY, AND THAT THE OTHER POINTS PROBABLY COULD BE RESOLVED DURING A VISIT BY GM EXECUTIVE VICE

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PRESIDENT JENSEN LATER IN SEPTEMBER. THE GM OFFICIALS ALSO

REPORTED THAT IT NOW APPEARS CERTAIN THAT THE ECGD WOULD PROVIDE  
OVER 100 MILLION POUNDS IN FINANCING FOR THE DEAL.

3. COMMENT: WHILE IT SEEMS TO US DOUBTFUL THAT EVERYTHING CAN BE  
WRAPPED UP BEFORE THE SEPTEMBER 30 EXPIRATION OF THE EXIMBANK'S  
PRELIMINARY COMMITMENT ON FINANCING TERMS, GM AND APPARENTLY  
THE POLES AS WELL ARE GIVING IT A TRY.

BROWN

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** VISITS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 13 SEP 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** GolinoFR  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976WARSAW06507  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Film Number:** D760344-1269  
**From:** WARSAW  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1976/newtext/t19760965/aaaacdjn.tel  
**Line Count:** 69  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EUR  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** 76 WARSAW 4137  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** GolinoFR  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 06 APR 2004  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <06 APR 2004 by BoyleJA>; APPROVED <06 APR 2004 by GolinoFR>  
**Review Markings:**

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EO Systematic Review  
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**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** GM DEAL ON TRACKS AGAIN  
**TAGS:** BEXP, ETRD, EEW, EF, OVIP, PL, GM, (SIMON, WILLIAM E)  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006